

**MINISTRY OF HIGHER EDUCATION, SCIENCE AND INNOVATION OF
THE REPUBLIC OF UZBEKISTAN**

QUALIFICATION REQUIREMENTS

Specialization: 70411102 – Foreign Economic Activity

for the Master's Degree Program

Tashkent – 2024

Formulated by Tashkent State University of Economics

70411102 – Foreign Economic Trade (Activity) Specialization

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These Qualification Requirements constitute an official normative-methodological document developed in accordance with the “State Educational Standard of Higher Education. General Provisions”, “State Educational Standard of

Higher Education. Classifier of Fields of Study and Specializations of Higher Education”, the National and Sectoral Qualifications Frameworks of the Republic of Uzbekistan, occupational standards, and proposals from employers.

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1. GENERAL DESCRIPTION

Master`s degree training for the specialization **70411102 – Foreign Economic Activity** is conducted in a full-time format. Education in this specialization is organized based on the European Credit Transfer and Accumulation System (ECTS credit-module system). The standard duration of the Master`s program is 2 years.

1.1. Scope of Application

1.1.1. Application of the Qualification Requirements

These Qualification Requirements represent a set of mandatory standards for all higher education institutions training Master's degree students in the specialization 70411102 – Foreign Economic Activity.

1.1.2. Main Users of the Qualification Requirements:

Administrative personnel and academic staff of higher education institutions (Rector, Vice-Rectors, Head of Academic Affairs, Deans, and Department Heads) responsible for developing, updating, and effectively executing curricula and course syllabi, and for ensuring graduates' qualification levels meet prescribed standards within their authority;

Students enrolled in higher education institutions mastering the curriculum and course syllabi of the specialization;

State Examination Boards assessing the preparation level of Master's degree graduates;

Authorized state bodies in educational management;

Bodies funding higher education institutions;

Authorized state bodies responsible for accreditation and quality control in higher education;

Key stakeholders, prospective employers, and enterprises requiring trained personnel;

Bachelor's degree graduates enrolling in higher education institutions, alongside other interested parties.

1.2. Description of Professional Activity

1.2.1. Spheres of Professional Activity:

The Master's specialization 70411102 – Foreign Economic Activity encompasses professional areas related to:

Teaching specialized disciplines in all educational institutions;

Conducting scientific research at the Academy of Sciences of the Republic of Uzbekistan, sector-specific research institutes, scientific research centers, design institutes, and scientific-production associations;

Organizing, managing, and improving foreign economic activity within Uzbekistan's diplomatic missions abroad, international organizations, integration associations, state regulatory bodies overseeing foreign trade and economic activities, agencies responsible for attracting foreign investments, regional and municipal administrations (*khokimiyats*), local enterprises, and joint ventures with foreign investments.

1.2.2. Objects of Professional Activity:

Graduates specializing in 70411102 – Foreign Economic Activity qualify to work across:

The Ministry of Investments, Industry, and Trade of the Republic of Uzbekistan and its regional branches;

Organizations under the Ministry of Economy and Finance;

Higher and specialized secondary education institutions;

Republican and local governing bodies;

Academic and research institutes dealing with scientific, technical, and technological development;

Uzbekistan's representations in international organizations and integration groups;

Economic divisions of Uzbekistan's embassies abroad;

JSC "Uzbekinvest" National Export-Import Insurance Company, JSC "Uzagroexport", JSC "Uzpromexport", JSC "Uztrade", JSC "Central Asia Trans", International Industrial Fair and Cooperation Exchange, JSC "Center for International Cooperation", and state or private enterprises engaged in export/import transactions;

Joint ventures with foreign capital, as well as foreign economic departments within various companies.

Graduates are also authorized to engage in pedagogical activities in higher education, retraining, and professional education institutions, teaching general professional and specialized courses defined by educational authorities.

Key objects include:

1. Scientific research processes at the Academy of Sciences, research centers, and universities;
2. Systems of economic indicators reflecting the foreign economic activity and growth strategies of real-sector companies;
3. Fundamental and applied research aimed at ensuring the economic growth of the state, individuals, and business entities;
4. Management processes in state and local bodies coordinating the economy and foreign economic activities;
5. Management and organization of foreign economic operations across various ownership structures (associations, corporations, concerns, holding companies, production units);
6. Processes involving scientific/applied research, theoretical analysis, and economic modeling across sectors;
7. Analysis of economic indicators at micro- and macroeconomic levels within international organizations, embassies, and investment/trade entities;
8. Sectoral development processes.

1.2.3. Types of Professional Activity:

Research and Development (R&D);

Pedagogical / Teaching;

Financial and Economic;

Accounting, Analysis, and Control;

Organizational and Managerial;

Production and Service;

Consulting Services;

Information and Analytical Activity.

1.2.4. Professional Tasks:

In accordance with Level 7 of the National Qualifications Framework and the spheres, objects, and types of professional activity, the graduate must be capable of performing the following tasks:

In Scientific Research and Pedagogical Activities:

1. Analyzing novel scientific results, literature, and research projects related to the specialization;
2. Applying modern software packages to resolve global economic issues;
3. Developing models, algorithms, and methodologies for current research projects;
4. Conducting experimental research using standardized methods and analyzing the results;
5. Preparing scientific reviews, abstracts, and bibliographies on research topics;
6. Participating actively in scientific seminars, conferences, and symposia;
7. Writing scientific articles for peer-reviewed journals;
8. Conducting targeted searches for modern scientific, technological, and operational advancements via scientific literature and online resources;
9. Formulating theoretical and conceptual models for complex research tasks;

10. Conducting pedagogical and instructional activities in higher education, professional training, and retraining institutions;
11. Delivering lectures and practical sessions using modern information technologies, instructional media, e-learning, m-learning, and distance learning platforms;
12. Continuously upgrading pedagogical and scientific qualifications;
13. Contributing to the development of State Educational Standards, State Requirements, and normative documentation.

In Financial-Economic and Accounting, Analysis, and Control Activities:

- Preparing analytical reviews of the nation's foreign economic activities;
- Serving as a chair or member of expert groups evaluating specialization-related projects;
- Providing consulting services on foreign economic matters;
- Designing standard technological processes for foreign economic operations;
- Developing automated software tools and environments for scientific and practical activities;
- Implementing innovative projects and technological procedures in import-export businesses.

In Organizational, Managerial, Production, and Service Activities:

- Managing projects, planning production processes/resources, analyzing risks, and leading project teams;
- Organizing corporate training using e-learning/m-learning technologies and developing corporate knowledge bases;
- Applying theoretical knowledge of foreign economic management to practical scenarios;
- Formulating recommendations to enhance Uzbekistan's international economic relations;
- Utilizing modern information technology systems in foreign trade operations;

- Adhering strictly to professional codes of ethics.

In Consulting and Information-Analytical Activities:

- Generating qualitative and quantitative assessments of economic changes and policy impacts;
- Formulating analytical reports based on information gathering and processing;
- Evaluating public opinion and monitoring national and international media perspectives regarding foreign economic policies;
- Measuring the overall efficiency of managerial decisions.

2. REQUIREMENTS FOR PROFESSIONAL COMPETENCIES

General Competencies:

- Master a system of knowledge related to the scientific worldview, the foundations of general methodological disciplines, and current issues of state policy; possess the ability to independently analyze social problems and processes;
- Possess the ability to independently analyze socio-economic problems and processes;
- Comprehend the essence of professional documents and operations in at least one foreign language, know the methodology of scientific research and pedagogy, and apply them in professional activities on a modern scientific basis;
- Possess a holistic understanding of processes and phenomena occurring in nature and society, understand the moral and spiritual aspects of human personality, and apply this knowledge in life, professional activity, and modern scientific research;
- Apply legal and ethical standards regulating human relationships with society and the environment within professional activities;
- Possess the ability to independently acquire and refine new knowledge, and organize labor on a scientific basis;
- Understand and analyze socially and personally significant problems based on individual knowledge;

- Utilize regulatory and legal documents in professional practice; possess a culture of thinking, a defined style of reasoning, and the ability to articulate oral and written speech clearly;
- Critically analyze and re-examine acquired knowledge, applying it effectively in scientific endeavors;
- Develop social responsibility oriented toward recognizing the societal impact of scientific results;
- Apply the fundamental laws of studied disciplines in professional practice, classify methodologies, and apply methodological principles in scientific endeavors;
- Master a foreign language as a tool for scientific communication and professional exchange;
- Master methods of data collection, storage, processing, and utilization;
- Make well-founded independent decisions in professional practice;
- Differentiate between data, information, and knowledge, and utilize information technology effectively;
- Understand the significance and essence of information technology in today's information society, recognize the risks and threats of information attacks, and adhere to fundamental information security requirements;
- Master core techniques and tools for retrieving, storing, and transmitting information via the internet, and possess computer literacy as an information management tool;
- Utilize information and educational technologies in pedagogical practice;
- Apply innovative approaches to enhance the quality and effectiveness of education;
- Prepare project proposals to participate in state and international grant calls based on scientific research outcomes;
- Prepare regulatory and technical documentation for patent applications;

- Possess project preparation skills for participating in grants sponsored by state, non-governmental, and non-profit organizations.

Professional Competencies:

- Possess skills in conducting theoretical and applied research, processing experimental data, drawing scientifically sound conclusions, drafting and editing academic articles, organizing and conducting scientific seminars, conferences, and symposia, and developing research projects;
- Manage foreign trade, coordinate export and import operations, establish cooperation with international companies and franchises, identify foreign markets for national goods, and formulate export nomenclatures based on international standards;
- Identify key challenges in foreign trade, justify the competitiveness of companies in global commodity and financial markets, and conduct business negotiations for effective decision-making;
- Evaluate investment projects of international financial institutions and enterprises, formulate proposals and recommendations for attracting investment, and manage investment projects aligned with the national economy;
- Formulate proposals to improve current foreign trade policies, analyze tariff and non-tariff measures, and draw conclusions on optimizing export-import operations of goods and services based on international customs standards;
- Master international transport corridors, evaluate logistics capabilities, and monitor the movement of national goods and services in foreign markets;
- Evaluate and submit proposals regarding the activities of tender and selection committees when defining rights and obligations in international trade execution;
- Apply innovative approaches to improve educational quality and efficiency;
- Prepare project proposals for state and international grants based on scientific research outcomes;

- Prepare project proposals for grant programs announced by state, non-governmental, non-profit, and international organizations;
- Possess organizational and management skills in production environments;
- Apply economic principles to optimize the use of production and labor resources in foreign economic entities;
- Develop and implement mathematical, informational, and simulation models for theoretical and applied research topics;
- Evaluate the economic efficiency of international projects, construct financial and statistical reports across sectors, and interpret their results;
- Formulate strategic plans for foreign trade relations across sectors and industries, construct conceptual and theoretical models for emerging economic challenges, and implement research-backed recommendations into practice;
- Conduct economic expertise on regulatory and legal documents.

3. Requirements for Internships

Scientific internships aim to consolidate theoretical knowledge from core and specialized subjects, integrate them with operational processes, and cultivate scientific research and practical competencies.

The program includes the following internship components:

1. Scientific-Pedagogical Work and Qualification Internship
2. Scientific Research Work and Preparation of Master's Thesis

4. Structure of the Curriculum / Course Catalog

No.	Course Code	Subject / Academic Block / Activity Type	Total Workload (Hours)	ECTS Credits	Semester
1.00	Compulsory Courses				
1.01	ITM1105	Research Methodology	150	5	1
1.02	MFO'M1105	Methods of Teaching Special Disciplines	150	5	1
1.03	INTTLTP1105	International Trade Law and Trade Practice	150	5	1
1.04	BUSANA1105	Business Analytics	150	5	1
1.05	FORIN1205	Attracting and Managing Foreign Investments	150	5	2

No.	Course Code	Subject / Academic Block / Activity Type	Total Workload (Hours)	ECTS Credits	Semester
1.06	INTBC205	International Business Contracts	150	5	2
2.00	Elective Courses		900	30	2, 3
		Qualification: Teacher- Researcher	1800	60	
		Scientific- Pedagogical Work and Qualification Internship	600	20	1, 2, 3, 4
		Scientific Research Work and Master's Thesis	1200	40	1, 2, 3, 4
		Subtotal	1800	60	
		TOTAL	3600	120	

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